



Botlit

Botlit lets a support, HR or IT team put governed AI agents on Slack, Teams and the web — and see exactly what every answer cost.

PARTNER
CHEAT SHEET
WWW.BOTLIT.AI

Agentic AI

Multi-provider models

Governed by default

Per-run cost audit

Slack & Teams

WHAT IT IS

An enterprise AI agent platform: build assistants, ground them in your documents, deploy to Slack or Teams, audit every run.

30-SECOND PITCH

Teams drown in repeat questions. Botlit builds governed AI agents on your own documents and your own model keys, deploys them to Slack, Teams and WhatsApp, and records the cost of every single answer.

PROBLEM WE SOLVE

- Chatbots that invent answers nobody can check
- AI spend visible only on the invoice
- Prompt changes with no version, no rollback
- Locked to one model vendor's pricing

VALUE PROPOSITION

- Answers grounded in your own documents
- Token and cost receipt per run
- Your model keys, eleven provider families
- Permissions enforced on every single operation

IDEAL CUSTOMER

Support, HR or IT teams at 100–10,000-person firms already fielding high enquiry volume

Not a fit: Regulated buyers needing SOC 2 or a HIPAA agreement today

WHO YOU ARE TALKING TO

CTO — Which model vendor owns you?

Head of Support — How many tickets repeat weekly?

Compliance officer — Can you prove what agents did?

Agency founder — Rebuilding the same bot per client?

TOP USE CASES

- Support bot grounded in your docs
- HR and IT self-service assistant
- Agency: one package, many client workspaces
- Tool-calling agents over your own servers
- Per-run cost reporting for finance

CAPABILITIES

- Bot apps
- Specialist agents
- Knowledge bases
- Retrieval profiles
- Eleven providers
- Channel connectors
- Execution ledger
- Policy guardrails
- Package store
- Visual workflows

PRICING

Free \$0
Pro \$49 / user / month
Enterprise Contact us
Free tier; Pro \$49 per user monthly; Enterprise custom

COMPETITIVE LANDSCAPE

Copilot Studio — No Azure lock-in; per-run cost receipts

Intercom Fin — Any model, any use case

Botpress — Multi-agent routing plus per-client isolation

LangChain — Managed control plane, nothing to host

WHY US

- Eleven provider families, your own keys
- Ten package kinds, linked or forked
- Permissions enforced on every API operation
- Tokens, cost and passages per run

PROOF & CREDIBILITY

- Twenty-one governed API modules, all live
- Automated end-to-end tests on the live service
- Honest roadmap labels on unfinished runtime

DEMO

Guided walkthrough with the founder; book via the 1-1 calendar link

TALKING POINTS

- Your keys, your contracts, no vendor lock-in
- Every run leaves an auditable receipt
- Guardrails run in the request path
- Pre-launch: early access, not general availability

OBJECTION HANDLING

"You have no SOC 2"

True. Certification is in progress; controls and audit trail exist today.

"We could just build this"

You would build permissions, channels, audit and billing first. Quarters.

"Why not the incumbent chatbot?"

Incumbents lock your model choice and bill in credits, not tokens.

DISCOVERY QUESTIONS

- How many repeat enquiries arrive each month?
- Which model provider do you already pay?
- Who signs off on an AI deployment?
- Where does your answer knowledge actually live?
- What does your current chatbot cost monthly?

SPOT A GOOD OPPORTUNITY

- High repeat enquiry volume
- Existing chatbot disappointing them
- Model vendor lock-in worries them
- Finance asking what AI costs
- Needs SOC 2 or HIPAA now
- Wants voice telephony as core

HOW TO INTRODUCE US

"Botlit builds AI agents that answer from your documents, run on your model keys, and record every cost."

LEAD HANDOFF

Email Vignesh the company, contact, use case, volume and current tooling.

PARTNER COMMERCIALS

10–15% of first-year net subscription, by partner tier

USEFUL LINKS

Botlit website www.botlit.ai

Botlit application app.botlit.ai

Documentation docs.botlit.ai

Use-case stories www.botlit.ai/use-cases

Comparisons www.botlit.ai/vs

TALK TO US

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BOOK A 1-1 CALL

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